

Loan #: _____

Closing Date: _____

Washington CASH Loan Disbursement Form

(To be given to group members at the time of loan application)

Name of Loan Applicant: _____

Business Name: _____

Name of Loan Group: _____ Amount of Loan Requested: \$ _____

1) Please describe the overall business activity for which this loan is being requested: _____

2) Who will carry out the majority of the above activity? _____

3) Who else will participate in this activity? _____

4) Please describe, in detail, the exact uses and amounts for the loan being requested. (Example: \$100 for advertising, \$300 for equipment, \$100 for supplies, etc.)

<u>Amount</u>	<u>Use</u>
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____

5) Please detail how the above uses of funds will help to improve your income or build your overall business profitability. _____

6) How will you market your product or service? Be specific.

Who will buy your product or use your service? _____

7) How many people will buy your product or use your service each month? _____

8) List all of the places you will sell your product or offer your service: _____

10) What are your projected costs each month? \$ _____

11) Explain how you arrived at the above figure. (List specific costs) _____

12) What is your projected gross income each month? \$ _____

13) Explain how you arrived at the above projected gross income figure. (i.e. sales history over several months, special sales activity, large order, etc.) _____

14) What is your projected net income? (gross income minus costs) \$ _____

15) Is this amount enough to cover your bi-weekly loan repayment? _____

16) If your projected net income is not enough to cover your loan payment, what other source(s) of income do you have to make up the difference? _____

17) What are the risks associated with the market for this product or service? List the things that could happen that would result in lower sales or lack of sales. _____

18) Why should the loan group approve your loan application? List your strongest points. (Explain in detail during your oral presentation) _____

